

50 LEADING WOMEN IN HEDGE FUNDS 2025

Sarah Higgins

Global Head of Investor Relations, iConnections, Nantucket, Massachusetts

Sarah Higgins joined iConnections in 2024 as Global Head of Investor Relations, reporting directly to Founder and CEO, Ron Biscardi. She leads the firm's global engagement with limited partners (LPs), cultivating relationships across iConnections' digital platform and premier in-person events. Since joining, Sarah has focused on strengthening the LP network and refining investor strategy, streamlining processes, elevating institutional participation, and championing intentional, value-driven connections. Under her leadership, iConnections has expanded globally, with offices in New York, Dallas, Nashville, London, Hong Kong and Singapore. She has also driven notable growth in both the volume and quality of LPs on the platform and at events, fostering a more strategic investor community worldwide. Before joining iConnections, Sarah spent seven years at Jefferies on the Capital Introductions team, advising hedge funds and alternative asset managers on fundraising strategy and leading LP and GP coverage across New York, Boston and Florida. While at Jefferies, Sarah also became a vocal advocate for women's health equity in the workplace, successfully petitioning the CEO to expand healthcare coverage to include fertility preservation, adoption support and enhanced women's health services. Earlier in her career, Sarah spent eight years at Goldman Sachs in New York and Boston in roles spanning Prime Brokerage, Corporate Access, Equity Sales and Private Wealth Management. While on the Capital Introductions team within Prime Brokerage, she led strategy and execution for some of the firm's most high-profile global gatherings, including marquee events in Rome and at Yankee Stadium, bringing together top hedge fund managers from around the world. Sarah holds a Bachelor of Science in Business Management from Fairfield University and serves on the board of iConnections' Funds4Charity, which supports a wide range of global causes.

